



5002 W. Oakton Street • PO Box 106  
Skokie, IL 60077 • Phone: 847-673-0240 • Fax: 847-673-0249  
Email: [info@skokiechamber.org](mailto:info@skokiechamber.org)  
[www.skokiechamber.org](http://www.skokiechamber.org)

## Membership Benefits

- *Community Guide* and *Skokie Lifestyle Magazine* complimentary directory listings
- Display of business cards and marketing materials at the Chamber office
- Member-to-member discounts
- Opportunities for committee participation
- U.S. Chamber of Commerce, access to benefits
- Illinois Chamber of Commerce, access to benefits
- Illinois Manufacturers' Association, access to benefits
- Monthly Chamber newsletter, *The Chamber Connection*
- North Shore Travel & Tourism Representation
- Referrals from Chamber staff and members
- Skokie Map advertising opportunity
- Website listing and link
- Weekly e-mail blasts
- Window display decal

## Networking Opportunities

- Business Before-/After-Hours (monthly)
- Multi-Chamber Networking Breakfasts/Lunches
- Skokie Chamber Breakfast Club (monthly)
- Women in Business (monthly)
- Small Office/Home Office Network (SOHO) (monthly)
- Lunch 'n Learn Series
- Sales Vantage Referral Group (weekly)
- Member-only networking events
- Spring and Fall Membership Luncheons

## Event Opportunities

- Annual Board Installation & Member Awards Luncheon
- State of the Village Luncheon
- Taste of Skokie Valley
- Annual Golf Outing & Fundraiser
- North Shore Festival of Art
- Multi-Chamber Business-to-Business Expo
- Annual Legislators' Forum
- Annual Holiday Party & Auction
- Communitywide festivals and events

## Business Promotion Opportunities

- Event/Table advertising
- Hosting a Business Before- or After-Hours networking event
- Mailing lists and labels
- Newsletter: inserts, front-page sponsorships, complimentary recognition (Business Spotlight)
- Complimentary e-mail blast promotion
- Event sponsorship

## Education and Resource Center

- Access to [Skokienet.org](http://Skokienet.org)
- Industry-specific roundtables
- Member-hosted educational seminars
- Complimentary Certificates of Origin (Standard and NAFTA)



5002 W. Oakton Street • PO Box 106  
Skokie, IL 60077 • Phone: 847-673-0240 • Fax: 847-673-0249  
Email: [info@skokiechamber.org](mailto:info@skokiechamber.org)  
[www.skokiechamber.org](http://www.skokiechamber.org)

## **Structured Networking Groups**

### **Women in Business Networking Lunch**

Our monthly Women in Business Networking Lunch provides a forum for Skokie Chamber of Commerce women to gather and discuss business, as well as make connections with other women in business.

- Held on the fourth Wednesday of every month
- New topic presented each meeting
- Reservations necessary and the \$10 fee includes lunch

### **Skokie Chamber Breakfast Club**

The Skokie Chamber Breakfast Club offers Skokie Chamber members an opportunity to improve their networking skills as well as meet fellow Chamber members in small groups.

- Held on the fourth Friday of every month
- Reservations necessary and the \$10 fee includes breakfast

### **Small Office/Home Office Network (SOHO)**

SOHO gives business people who work either alone or in small offices the chance to get out and interact with other Skokie Chamber members, bounce ideas and issues off one-another and network.

- Held on the first Wednesday of every month
- Reservations necessary. There is no fee for this event and sack lunches are suggested.

### **Sales Vantage Referral Group**

The Sales Vantage Referral Group meets each Tuesday morning. This group of non-competing business people exchange quality business referrals within the group.

- Meets weekly every Tuesday morning
- Non-competitive, industry-specific group
- Quarterly fee includes bagels and meetings

### **Lunch 'n Learn**

The Lunch 'n Learn Series features different topics each month. You'll learn how to improve your business while networking with other Skokie Chamber of Commerce members.

- Held on the second Wednesday,
- New topic presented each meeting
- Reservations necessary and the \$10 fee includes lunch

### **Other Networking Events**

- Monthly Business Before- or After-Hours
- Informational Programs
- Multi-Chamber Events
- Trade Shows
- And much more!

**Non-members may attend one event prior to joining the  
Skokie Chamber of Commerce.**



5002 W. Oakton Street • PO Box 106  
Skokie, IL 60077 • Phone: 847-673-0240 • Fax: 847-673-0249  
Email: [info@skokiechamber.org](mailto:info@skokiechamber.org)  
[www.skokiechamber.org](http://www.skokiechamber.org)

The Skokie Chamber of Commerce actively supports business and community efforts so that Skokie continues to be an economically vibrant, attractive place in which to live and do business. As the unified voice for local business, we can collectively accomplish what one individual company, no matter how large, cannot. The Chamber's strength lies in attracting the greatest possible number of members from the community, creating a pool of resources, ideas, energy and finances.

## Top 10 Reasons Why Chamber Membership Makes Sense!

1. **IT'S THE NETWORK: Want to know what other businesses in our area are up to or even what they do? Want to let others in the business community know what you do?** This can be accomplished through the vast array of networking opportunities, including Sales Vantage Referral, hosting a Business Before- or After-Hours or attending our monthly networking events. There is also the ultimate network opportunity of the Internet and the Chamber website.
2. **MAKE CONNECTIONS: Why should I go to Chamber events?** The Chamber offers a variety of ways for new and existing members to promote and introduce others to your business, such as Business Before- or Business After-Hours, product showcases, grand openings, ribbon-cuttings, and sponsorship and volunteer opportunities provided throughout the year.
3. **PURCHASING POWER: There is strength in numbers.** Take advantage of our member-to-member discounts and buying opportunities and look for exciting new purchasing cooperatives coming soon!
4. **LEARN SOMETHING: What can the Chamber offer me as far as new business skills?** Educational programs, Women in Business, Skokie Chamber Breakfast Club, Small Office/Home Office Network (SOHO), Lunch 'n Learn, community conferences and online resources provide Chamber members with helpful and relevant skill-building opportunities and the knowledge necessary to grow and maintain a successful business.
5. **COMMUNICATE: The Chamber produces several relevant publications and advertising opportunities.**
  - A. *The Chamber Connection* is a monthly publication offering members insight into what is going on within the Chamber and upcoming events in the community. Advertise your business through notices in our monthly newsletter, event fliers or Business Spotlight features. Other exciting sections include In the Community, Non-Profit Profiles and member-authored industry tips.
  - B. *The Chamber Community Guide and Membership Directory* is used by many as a reference tool all year long! It is produced annually and is distributed to community residents, member businesses and throughout the Village at events, celebrations and community gatherings
  - C. The Chamber also publishes the official Village Street Map and Resource Guide. This necessary tool can be found in many an automobile glove box statewide.
  - D. Link your website to ours and increase your power on the Internet.
  - E. Let us showcase your event, promotion or special offer through our weekly "email blasts" to our membership.
6. **GET UPDATED:** The Skokie Chamber of Commerce is actively involved in village news, areawide events and legislative agendas. We communicate and meet with legislators and village officials on a regular basis to discuss issues that directly affect our region and your business.



5002 W. Oakton Street • PO Box 106  
Skokie, IL 60077 • Phone: 847-673-0240 • Fax: 847-673-0249  
Email: [info@skokiechamber.org](mailto:info@skokiechamber.org)  
[www.skokiechamber.org](http://www.skokiechamber.org)

7. **GET THE FACTS: Ask somebody who knows... and cares:** Need information to expand your business? Want to find a better way to promote your business? Want to keep abreast of current laws and opportunities in an ever-changing market? Let us be your resource! We are here to help our members find better ways to do business and get the most from membership with the Chamber. The Skokie Chamber of Commerce has a wealth of information providing a unique insight into the growth of the Chicagoland area.
  
8. **LIFE: What is the community like?** Will Skokie be a good place to raise my children? Can I find a job? The character of our community is reflected first by the Chamber, which is the first contact for most individuals and businesses looking to relocate to the North Shore. The Skokie Chamber of Commerce produces *Skokie Lifestyle* magazine, highlighting the community and Chamber businesses, and is distributed directly to more than 20,000 local businesses.
  
9. **TAKE A BOW:** Are you expanding your business or seeking to have an open house to showcase a new product? Contact the Chamber. We want to coordinate your ribbon-cutting ceremony, grand opening or Chamber Business Before- or After-Hours event. We notify the membership and general public about this event through our monthly newsletter, *The Chamber Connection*, email blasts, our website and direct mail.
  
10. **WHY NOT?** I am doing just fine without the Chamber; why should I join? The purpose of the Chamber is for the general good, not just personal gain. While it is highly likely that the Chamber can and will be of direct and material assistance to you, it is absolutely certain that its programs are indirectly helpful to all business and professional people, as well as the communities we serve.



5002 W. Oakton Street • PO Box 106  
 Skokie, IL 60077 • Phone: 847-673-0240 • Fax: 847-673-0249  
 Email: [info@skokiechamber.org](mailto:info@skokiechamber.org)  
[www.skokiechamber.org](http://www.skokiechamber.org)

## Application for Membership in the Skokie Chamber of Commerce

(Please type or print clearly and fill out the form in its entirety.)

Company Name \_\_\_\_\_ Date \_\_\_\_\_

Street Address \_\_\_\_\_

Mailing Address (if different from above) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

Contact(s) Name(s) Title(s) \_\_\_\_\_

Business Classification \_\_\_\_\_

Keywords that describe your business/service (to be used on our website, please include 8 keywords) \_\_\_\_\_

Are you interested in volunteering on a Chamber committee? \_\_\_\_\_ yes \_\_\_\_\_ no

Does your company participate in international trade (import/export)? \_\_\_\_\_ yes \_\_\_\_\_ no

Is your business minority-owned? \_\_\_\_\_ yes \_\_\_\_\_ no

Number of employees including owners, excluding independent contractors' \_\_\_\_\_ FT \_\_\_\_\_ PT

Email Address (must include) \_\_\_\_\_

Website address \_\_\_\_\_

### Skokie Chamber of Commerce Membership Investment Schedule

(Deductible as a business expense as allowed by law)

Number of Employees	Investment	Number of Employees	Investment
1 -4	\$210.00	School Districts & 501(c)(3) NFP	\$250.00
5-10	\$250.00	Hotel/Hospital/Nursing Home	\$4.00/per bed
11-20	\$295.00	Financial Institution	\$17 per mil
21-30	\$350.00	(min. investment)	\$650.00
31-50	\$415.00		
51-75	\$475.00		
76-100	\$550.00		
101-150	\$650.00		
151-300	\$750.00		
301-500	\$875.00		
501 Plus	\$975.00		

Investment (Amount Enclosed) \$ \_\_\_\_\_ Visa/MasterCard/Discover # \_\_\_\_\_

Expiration Date \_\_\_\_\_ Name on Card \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Return application with investment to:  
 Skokie Chamber of Commerce  
 5002 Oakton Street  
 PO Box 106  
 Skokie, IL 60077

Email: [info@skokiechamber.org](mailto:info@skokiechamber.org)  
 Website: [www.skokiechamber.org](http://www.skokiechamber.org)  
 Phone: 847-673-0240  
 Fax: 847-673-0249